



Boulder County Medical Society

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“UNDERSTANDING THE BUSINESS OF MEDICINE”

A Financial Seminar For Physicians Who Want to Buy Or Sell A Practice

The Boulder County Medical Society and Colorado Physicians Consulting CO. (“CPC”) invites you, your Spouse, and/or Office Manager to join us for a Financial Seminar, continuing CPC’s commitment to focus on Physician’s Medical Practice Financial Planning needs.

DATE: Saturday, April 25, 2009

LOCATION: Millennium Hotel, 1345 Twenty-Eighth St, Boulder

CONTINENTAL BREAKFAST: 8:30 AM, Program: 9:00 AM to 12:00 Noon

Presenters: C Leon B. Harrison CLU, President ~~ Colorado Physicians Consulting Co.
Andrew Stathopoulos, Esq. Stathopoulos & Associates~~ Craig S. Ciarlelli, AIFA, CLU, ChFC

9:00 - 10:00 AM. “BREAKING UP IS HARD TO DO”

- Case of the Disappearing Practice ...Why Do Practices Break-up and Physicians Leave?
- Common Mistakes Made ...How To Structure Associate Buy-in//Buy-out Agreements
- Compensation Incentives ...How To Reward Senior Physicians When Its Time To Retire
- Physicians-In-Transition New Practice Start-up Plans

10:00 -10:45 AM: DISASTER PLANNING * DEATH, DISABILITY, DEPARTURE OR DIVORCE.

11:00 -11:45 AM: PSYCHOLOGY AND ART OF RETIREMENT

- Purchase or Sale of a Medical Practice. Tax Considerations, Timing, Interest Rates
- The “5R” Problem: What is it - and What Can You do About it?

11:45 AM - 12:00 AM – QUESTIONS AND ANSWERS

**Seating is limited, pre-registration is requested.
RSVP to Diana at 303-797-2222 x307 or Fax: 303-797-6310
Email: leonb.harrison@yahoo.com**

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